

## UNGER'S COMPETITIVE ADVANTAGE

Unger Enterprises offers product solutions and comprehensive programs for maximizing effectiveness and streamlining your operation. Our BSC Guided Growth Program is designed to fit the unique needs of Building Service Contractors. It can help you become more profitable through highly productive and safe solutions, systems, products and processes.

In addition, we deliver the leadership and training tools that your business needs to stay far ahead of the competition. We encourage you to use the Unger BSC Guided Growth Program as a tool of momentum and an agent of progress.

Your management team is constantly searching for ways to grow the business efficiently and to enhance quality along with profits. With the BSC Guided Growth Program, you can ensure excellence – which translates to account retention and expansion. Unger Enterprises guides you toward success with easy-to-use, value-added products and extraordinary support.

## A PROFITABLE PARTNERSHIP

Unger Enterprises has distribution partners in place that meet and exceed your logistics expectations. We offer timely delivery and responsive service to meet your business needs.

- Our product performance is simply unparalleled. Our innovative products bring bottom-line benefits to your cleaning operation, and they are designed to work well among diverse workforces.
- Maintain high standards with peace of mind knowing that Unger and your local supplier will grow right along with you.
- We understand the issues that are most important to a BSC: accuracy, timing, and packaging. We ensure you get the quality products you demand, when and where you need them.
- Improve your entire operation with a progressive supplier/BSC partnership.

Our BSC Guided Growth Program is designed to fit the unique needs of Building Service Contractors, anticipating and addressing potential challenges before they affect productivity or profitability.



Quality Tools for Smart Cleaning™

Literature# 14793



Quality Tools for Smart Cleaning™

# BSC GUIDED GROWTH PROGRAM



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## RESOURCES FOR THE LONG TERM

Unger Enterprises is prepared to handle all planned and immediate requests. Unlike manufacturers with a narrow focus, Unger and our distributor partners are ready to meet the diverse needs of your business.

### INFORMATION AT YOUR FINGERTIPS – LOCAL AND NATIONAL LOGISTICS SUPPORT

- Unger offers an extensive network of distributors to serve all your local, regional, and national locations.
- We service individual job sites and startups with crucial technical support via phone or online, and provide ongoing delivery in the U.S. and around the globe.
- Our standardized programs and products are easy to use. All Unger tools are contractor grade to ensure high performance and durability.



### TRAINING AND EDUCATION

Unger provides a variety of BSC training programs that enhance manager, supervisor, and front-line worker performance.

- Courses include training on traditional cleaning topics, workloading, supervisor skills, communication solutions, green cleaning, and other topics for ongoing development of your team.
- Our intuitive products and color-coded systems enhance communication and simplify the training process.
- Bilingual, icon-based wall charts and educational video enhance and simplify training and foster communication.

### ERGONOMICS BY DESIGN

Investing in ergonomics is a must for any progressive contractor who is interested in reducing workers' compensation claims and lowering insurance costs. Unger is dedicated to worker safety. High-access tools, ergonomic designs, and lightweight components reduce the risk of on-the-job injuries associated with numerous cleaning activities and working with heights. Get on board with ergonomic solutions from Unger Enterprises for multifaceted benefits including:

- Fewer on-the-job injuries.
- Reduced workers' compensation claims.
- Lower insurance-related costs.
- Increased employee satisfaction and retention.



### ENVIRONMENTAL SUSTAINABILITY

Unger Enterprises works with each BSC to ensure environmental responsibility. Green cleaning is not only good for the environment, it is good for your bottom line.

- Unger products and systems help contractors earn credits toward LEED-EB and other environmentally preferred programs.
- We share comprehensive knowledge on green cleaning principles and procedures.
- We provide a wide variety of high-quality products that meet the criteria for environmentally sustainable programs.

## UNGER ENTERPRISES – A TRADITION OF QUALITY

With more than 40 years of industry experience, Unger Enterprises is the world's leading manufacturer of quality cleaning and maintenance products. Our ongoing commitment to the cleaning industry is demonstrated through:

- Our unwavering personal service ideals.
- Our consistent willingness to go above and beyond the traditional supplier role.
- Our desire to establish and maintain secure relationships with our customers.

LEARN MORE AT: [WWW.UNGERGLOBAL.COM/BSC](http://WWW.UNGERGLOBAL.COM/BSC) OR CONTACT CUSTOMER SERVICE AT 800-431-2324

### UNCONDITIONAL LOYALTY

As your business grows, make sure it grows productively. We believe in product performance and superior service to continually meet the rising demands of our customers. For all that lies ahead in your business, Unger Enterprises is at your side.

"Unger works with cleaning professionals to identify critical needs. We apply our global Research and Development infrastructure to create innovative tools that enhance the cleaning experience while producing bottom-line results."

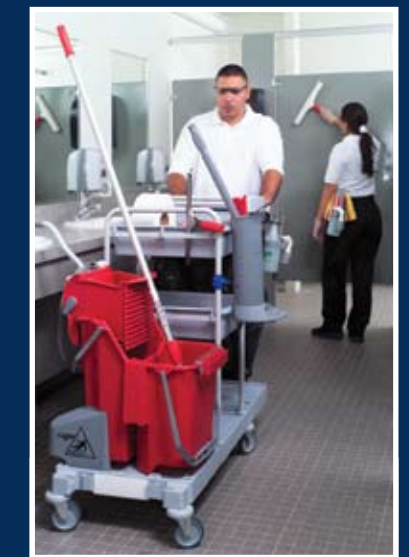
- Mark Unger, President

**PUT OUR UNPARALLELED INDUSTRY KNOWLEDGE TO WORK FOR YOU. CHOOSE UNGER ENTERPRISES.**

## UNGER'S INNOVATIVE CLEANING & MAINTENANCE SYSTEMS



SMARTCOLOR



RESTROOM



WINDOW



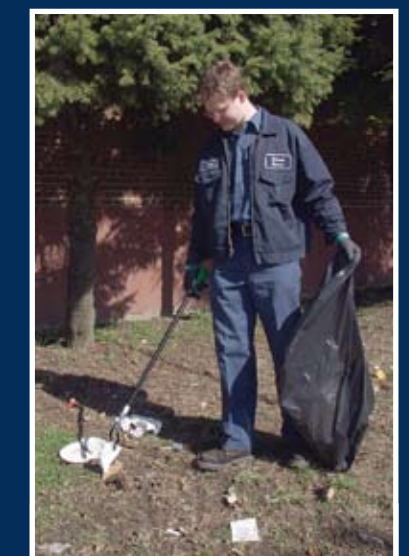
WATERFED POLES



HIGH ACCESS



FLOOR CARE



GROUNDS MAINTENANCE